



25740 WASHINGTON AVENUE, MURRIETA, CA 92562 (951) 698-7890 FAX (951) 698-7898

■ GENERAL ENGINEERING CONTRACTOR
CALIFORNIA LICENSE NO. 344224

Scott Jennings, P.E.
SJ Construction Consulting LLC
P.O. Box 37238
Honolulu, Hawaii 96837

November 20, 2017

Scott,

Thank you for spending three days in our corporate office in Murrieta, California last week training our staff on HeavyBid.

As you know, we were users of a competitor software for many years and decided to make the switch to HCSS' product. With your help over the past week I feel confident that this transition will be a smooth one and that we'll be up and running on this new product in no time.

Regarding your approach to educating me and Jimmy, we were very pleased with the non-stuffy, "real life" experience you were able to weave into the training. We're glad to see HCSS only sends out experienced construction professionals.

Should you think that any potential clients could benefit from me sharing my experience with you, I'd be happy to speak on your behalf. You may have them contact me.

A handwritten signature in blue ink, appearing to read "Greg Quiring", with a long horizontal line extending to the left.

Sincerely,
Greg Quiring
President