



CONSTRUCTION

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October 19, 2016

Scott Jennings, P.E.
SJ Construction Consulting, LLC
P.O. Box 37238
Honolulu, HI 96837

Re: **Recommendation for HeavyBid Training**

Scott:

Thank you spending two days with PCL's civil group in our Bellevue, Washington office. Your visit brought tremendous value to the estimating team.

Although the team has had experience with HeavyBid, your training and overall experience in the industry helped further hone our skills in the software and best practices in heavy/civil estimating.

As I stated to you at the conclusion of the second day, I had not expected to take away as many tips and tricks as I did. This was a great session and I look forward to implementing these new skills in future bids.

Please do not hesitate to offer my contact information to those that may be considering SJ Construction Consulting, LLC for similar services.

Kind regards,

PCL Construction Services, Inc.

A handwritten signature in black ink, appearing to read "R. Olson".

Ryan Olson
Special Projects Manager - Civil

RDO

PCL Construction Services, Inc.

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3650 131st Avenue SE, Suite 650, Bellevue, Washington 98006 ♦ Telephone (425) 454-8020 ♦ Fax: (425) 454-5924

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