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October 9, 2018

Mr. Scott Jennings
SJ Construction Consulting, LLC
PO Box 37238
Honolulu, HI 96837

Subject: Letter of Reference

Scott,


Thanks for coming to our office in Fairview, Oregon between September 24 and 26. Your visit was a very good experience for us - you accomplished the goals we had in mind prior to your visit.

Our request of you, through HCSS, was to optimize our current use of the system. We are already steady users of HeavyBid, but myself and our president felt that there was a way would could get out more estimates, and with greater consistency, from our estimating team. When you were on site with us, you helped us with proposals, general improvements in our estimating, use of the quote folder system, among other things. My greatest hope is that we integrate the new codebooks into daily use - you helped us get started with both the material and bid item codebooks during your visit.

Lastly, your experience as a former construction executive and owner, helped Scott and I by giving us an outside view of our operations.

Again, we're thankful for your visit, and I'd be happy to speak with anyone who may be considering you for future services in construction consulting.

Sincerely,



Jeremy Hansen
CFO
Moore Excavation