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November 3, 2016

Mr. Scott Jennings, P.E., President
SJ Construction Consulting, LLC
P.O. Box 37238
Honolulu, HI 96837

Subject: Appreciation for your presentation and panel participation

Dear Scott,

On behalf of the American Council of Engineering Companies of Hawaii (ACECH), thank you very much for your presentation and being one of our three panel members at our monthly membership meeting, held at the Pacific Club this morning, on the following topic:

*The Crystal Ball of Construction Bid Estimating
What A/E Consultants and Project Owners Should Know about
Engineers' Cost Estimates & Contractor Bids in Hawaii*

This month's topic was selected based on feedback and interest from ACECH member firms and their clients. They expressed desire and need for a deeper understanding of the various factors that influence construction costs and bids in Hawaii, particularly on large civil, wastewater and building construction projects.

Your presentation and the professional opinions that you conveyed during the candid panel discussion were well-articulated and very informative. The sharing of your expertise on this subject matter was highly educational to the more than 50 professional engineers and representatives from public sector project owners who attended this morning's meeting.

We hope that you will consider returning to lead or participate in presentations at future ACECH meetings - thanks again for your participation!

Very truly yours,

Jeffrey K. Kalani, P.E.
2016 – 2017 President-Elect
ACEC Hawaii